



## **Detroit Golf Club – Detroit, Michigan Assistant General Manager**

### **About the Club**

Detroit Golf Club is a private, member-owned full-service club founded in 1899 on 220 beautifully wooded acres in Detroit, Michigan. Today it is considered one of America's great golf and country clubs and is the only private club of its kind located within the city of Detroit. Originally focused solely around golf, the Club is home to two Donald Ross signature golf courses; fewer than twenty clubs in the United States can claim this distinction. Collectively, the two courses host approximately 44,000 rounds annually. Outside of golf, much of the Club's family activities are centered around swimming, tennis, and social and dining activities in the 77,000 sq-ft Clubhouse. The Club's recent renovations to the South Course have earned it a nomination from Golf Magazine for "Best Golf Course Renovation" in 2017. Other Club services and amenities include a competitive sized swimming pool, children's wading pool, junior programming in golf, swimming and tennis, three tennis courts, a 900 square foot fitness center, formal and informal dining options, and a variety of private function spaces. In the last several years, the Club has enjoyed significant capital improvements, successful growth in membership, and is now the host course of the PGA Tour Rocket Mortgage Classic since it was first staged at Detroit Golf Club in 2019.

Total revenue of the Club is \$12.5 million with \$4.8 million from dues and approximately \$3.9 million from F&B. There are 811 memberships. The Club is operational year-round with the exception of a la carte dining service in the month of January. Renovations to the Ross Grille, outdoor social spaces, golf shop and member golf bag storage areas were completed in March 2021. Membership recently approved renovations in the ladies' locker room and Champion's Grill with construction beginning Fall 2022. Both multi-million dollar projects are strongly supported by the Membership.

### **About the Position**

The Assistant General Manager (AGM) reports to and works closely with the Chief Operating Officer (COO) and is responsible for leading the day-to-day operations of staff functions relating to Clubhouse, Food & Beverage, Tennis and Pool operations, Housekeeping, and Maintenance matters with excellence. This dynamic and forward facing position leads and further develops a senior management team that includes the Executive Chef, Food & Beverage Director, Catering & Special Events Director, Clubhouse Engineer, Pool Manager, Tennis Professional, and Housekeeping. The AGM assists the COO with the development and implementation of related budgets, annual operating plans, operating reports, and forecasts regarding these areas of responsibility, and the management and control of operations to attain the desired results.

This critical role serves as the managerial and administrative link between departments, working to ensure that the team's efforts are coordinated and effective as well as responsible for all aspects of Club operations in the absence of the COO. The AGM ensures a great first impression for all members and their guests through thoughtful management of the details in the presentation of the Club and through ensuring excellent programming, events, service and memorable member and guest experiences.

Compensation will be competitive and commensurate with experience.

### **About the Ideal Candidate**

This is an incredible opportunity for career advancement with a very well-regarded private country club with a rich history and that is enjoying great success with a growing membership and club usage. The ideal candidate will have a minimum of seven years of related hospitality industry experience with at least five of those years in a managerial role. Having substantial private club experience at a similar culture club is highly desired as is possessing demonstrated leadership skills to provide cohesion, motivate, and inspire excellence with and through the senior management team. While strong Food and Beverage experience and knowledge is critical, the next AGM will be a major contributor to the leadership and success of departments outside of the dining room – including facilities, pool, tennis, overseeing a communication plan, engaging with the committee system, overseeing projects, and bringing programming ideas to the table. Successful candidates will have experience and proven abilities in these areas and possess excellent interpersonal skills with a passion for hospitality. He/she will also have a critical eye for detail and an engaging, friendly, and energetic personal style and level of congeniality that allows him/her to be well received and accessible by the membership and staff alike.

The successful candidate will ideally be a college graduate with a bachelor's degree in Business Administration, Hospitality Management. Professional certifications (CCM, CCE) or similar professional development achievements or pursuits are highly desired.

### **Apply for This Position**

Interested top talent should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Alison Savona or Dan Denehy at 203.319.8228 or by email: [alison@denehyctp.com](mailto:alison@denehyctp.com).

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